	2015		2016		2017		2018		2019		2020	
All 7(A)	\$ 5,830,992,400		\$ 6,090,464,400		\$ 6,745,875,700		\$ 7,831,878,900		\$ 6,288,186,100		\$ 6,259,659,700	
Ethnicity												
All Minority	\$ 1,687,371,900	29%	\$ 1,797,185,500	30%	\$ 2,158,516,300	32%	\$ 2,436,119,700	31%	\$ 2,077,417,100	33%	\$ 2,050,607,800	33%
AMERICAN INDIAN	\$ 35,238,700	1%	\$ 19,913,900	0%	\$ 37,950,900	1%	\$ 66,885,500	1%	50,018,000	1%	\$ 32,438,400	1%
ASIAN OR PACIFI	\$ 1,207,964,100	21%	\$ 1,327,684,000	22%	\$ 1,574,651,300	23%	\$ 1,711,112,900	22%	\$ 1,424,754,400	23%	\$ 1,461,198,600	23%
BLACK	\$ 106,203,200	2%	\$ 120,142,200	2%	155,233,900	2%	\$ 211,151,500	3%	\$ 191,774,600	3%	\$ 165,036,200	3%
HISPANIC	\$ 337,965,900	6%	\$ 329,445,400	5%	\$ 390,680,200	6%	\$ 446,969,800	6%	\$ 410,870,100	7%	\$ 391,934,600	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	-	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 817,397,100	14%	\$ 810,212,000	13%	\$ 949,633,800	14%	\$ 1,272,454,600	16%	\$ 1,122,640,300	18%	\$ 1,178,364,100	19%
WHITE	\$ 3,326,223,400	57%	\$ 3,483,066,900	57%	\$ 3,637,725,600	54%	\$ 4,123,304,600	53%	\$ 3,088,128,700	49%	\$ 3,030,687,800	48%
Gender												
Not Reported	\$ -	0%										
Female Owned 50% or less	\$ 941,545,400	16%	\$ 967,517,600	16%	\$ 1,011,414,700	15%	\$ 1,148,787,600	15%	\$ 883,393,600	14%	\$ 872,038,500	14%
Female Owned more than 50%	\$ 743,955,400	13%	\$ 856,767,600	14%	\$ 989,263,800	15%	\$ 1,068,045,000	14%	\$ 873,871,300	14%	\$ 911,523,900	15%
Male Owned	\$ 4,145,491,600	71%	\$ 4,266,179,200	70%	\$ 4,745,197,200	70%	\$ 5,615,046,300	72%	\$ 4,530,921,200	72%	\$ 4,476,097,300	72%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,955,440,100	47%	\$ 2,861,851,200	46%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 733,286,900	12%	\$ 770,098,900	12%
Startup, Loan Funds will Open Business	\$ -	0%	-	0%	-	0%	\$ -	0%	1,067,544,100	17%	977,818,900	16%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,502,658,700	24%	\$ 1,632,939,900	26%
Veteran	\$ 265,833,900	5%	\$ 315,397,300	5%	\$ 251,847,000	4%	\$ 309,608,200	4%	\$ 232,362,000	4%	\$ 221,586,000	4%
Rural	\$ 1,074,563,500	18%	\$ 1,075,495,600	18%	\$ 1,144,102,000	17%	\$ 1,293,260,400	17%	\$ 960,022,700	15%	\$ 1,050,922,300	17%
Urban	\$ 4,756,428,900	82%	\$ 5,014,968,800	82%	\$ 5,601,773,700	83%	\$ 6,538,618,500	83%	\$ 5,328,163,400	85%	\$ 5,208,737,400	83%
Export	\$ 374,711,700	6%	\$ 382,347,800	6%	\$ 817,858,700	12%	\$ 315,284,200	4%	\$ 298,560,000	5%	\$ 211,770,500	3%
CAPLine	\$ 133,906,100	2%	\$ 85,264,900	1%	\$ 60,228,800	1%	\$ 86,524,500	1%	\$ 80,790,900	1%	\$ 62,615,500	1%
PLP	\$ 3,585,700,000	61%	\$ 3,899,625,000	64%	\$ 4,575,763,500	68%	\$ 5,899,778,300	75%	\$ 4,878,333,600	78%	\$ 4,746,002,800	76%
Express	\$ 554,144,200	10%	\$ 568,202,200	9%	\$ 526,917,200	8%	\$ 594,344,500	8%	\$ 407,993,500	6%	\$ 473,120,400	8%
Community Advantage	\$ 21,702,700	0%	\$ 29,728,300	0%	\$ 33,735,000	1%	\$ 38,750,100	0%	\$ 30,197,900	0%	\$ 29,675,800	0%
\$150K and Under	\$ 580,883,100	10%	\$ 589,491,500	10%	\$ 549,119,500	8%	\$ 611,692,600	8%	422,250,000	7%	\$ 435,908,400	7%
>\$150K - \$350K	\$ 659,668,400	11%	\$ 687,094,800	11%	\$ 726,288,700	11%	\$ 797,766,800	10%	\$ 681,552,700	11%	\$ 740,957,500	12%
>\$350K - \$2M	\$ 2,767,863,200	47%	\$ 2,974,527,300	49%	\$ 3,056,120,900	45%	\$ 3,468,091,500	44%	\$ 2,800,933,500	45%	\$ 2,789,112,600	45%
>\$2M	\$ 1,822,577,700	31%	\$ 1,839,350,800	30%	\$ 2,414,346,600	36%	\$ 2,954,328,000	38%	\$ 2,383,449,900	38%	\$ 2,293,681,200	37%

<sup>\*</sup> All Activity illustrated above is as of 01/17 for each FY listed.

	2015		2016		2017		2018		2019		2020	,
All 7(A)	15,925		16,836		15,839		17,765		12,934		13,573	
Ethnicity												
All Minority	3,856	24%	4,467	27%	4,184	26%	4,695	26%	3,588	28%	3,882	29%
AMERICAN INDIAN	124	1%	94	1%	108	1%	139	1%	89	1%	103	1%
ASIAN OR PACIFI	2,057	13%	2,275	14%	2,180	14%	2,339	13%	1,753	14%	1,816	13%
BLACK	469	3%	630	4%	599	4%	767	4%	603	5%	649	5%
HISPANIC	1,206	8%	1,468	9%	1,297	8%	1,450	8%	1,143	9%	1,314	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,249	14%	1,989	12%	2,027	13%	2,501	14%	2,112	16%	2,138	16%
WHITE	9,820	62%	10,380	62%	9,628	61%	10,569	59%	7,234	56%	7,553	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,370	15%	2,348	14%	2,186	14%	2,369	13%	1,764	14%	1,717	13%
Female Owned more than 50%	2,818	18%	3,115	19%	2,892	18%	3,141	18%	2,234	17%	2,562	19%
Male Owned	10,737	67%	11,373	68%	10,761	68%	12,255	69%	8,936	69%	9,294	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	6,708	52%	7,147	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	2,336	18%	2,498	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	2,200	17%	2,137	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1,661	13%	1,777	13%
Veteran	723	5%	835	5%	821	5%	871	5%	617	5%	654	5%
Rural	2,781	17%	2,804	17%	2,699	17%	2,976	17%	2,041	16%	2,382	18%
Urban	13,144	83%	14,032	83%	13,140	83%	14,789	83%	10,893	84%	11,191	82%
Export	434	3%	479	3%	962	6%	239	1%	240	2%	172	1%
CAPLine	173	1%	124	1%	102	1%	87	0%	84	1%	78	1%
PLP	3,907	25%	4,449	26%	5,271	33%	7,844	44%	6,388	49%	6,045	45%
Express	8,129	51%	8,742	52%	7,335	46%	8,285	47%	5,241	41%	6,101	45%
Community Advantage	161	1%	245	1%	263	2%	281	2%	220	2%	215	2%
\$150K and Under	9,540	60%	10,199	61%	8,731	55%	9,803	55%	6,305	49%	6,882	51%
>\$150K - \$350K	2,545	16%	2,602	15%	2,748	17%	3,037	17%	2,608	20%	2,806	21%
>\$350K - \$2M	3,251	20%	3,431	20%	3,593	23%	4,006	23%	3,269	25%	3,191	24%
>\$2M	589	4%	604	4%	767	5%	919	5%	752	6%	694	5%

<sup>\*</sup> All Activity illustrated above is as of 01/17 for each FY listed.

		2015		2016			2017			2018			2019			2020	
All 504	Ś	1,173,558,000		\$ 1,359,781,000		Ś	1,426,454,000		Ś	1,257,974,000		Ś	1,236,815,000		Ś	1,953,947,000	
Ethnicity	1	_,,_,		+ _,,													
All Minority	\$	325,569,000	28%	\$ 417,079,000	31%	\$	433,796,000	30%	\$	362,405,000	29%	\$	356,136,000	29%	\$	549,083,000	28%
AMERICAN INDIAN	\$	2,186,000	0%	\$ 3,849,000	0%	\$	129,000	0%	\$	1,339,000	0%	\$	208,000	0%	\$	632,000	0%
ASIAN OR PACIFI	\$	188,523,000	16%	\$ 281,628,000	21%	\$	303,088,000	21%	\$	275,725,000	22%	\$	238,195,000	19%	\$	369,108,000	19%
BLACK	\$	52,534,000	4%	\$ 46,336,000	3%	\$	45,983,000	3%	\$	14,951,000	1%	\$	20,021,000	2%	\$	29,441,000	2%
HISPANIC	\$	82,326,000	7%	\$ 85,266,000	6%	\$	84,596,000	6%	\$	70,390,000	6%	\$	97,712,000	8%	\$	149,902,000	8%
MULTI-GROUP	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	105,717,000	9%	\$ 116,529,000	9%	\$	161,359,000	11%	\$	202,564,000	16%	\$	225,854,000	18%	\$	407,555,000	21%
WHITE	\$	742,272,000	63%	\$ 826,173,000	61%	\$	831,299,000	58%	\$	693,005,000	55%	\$	654,825,000	53%	\$	997,309,000	51%
Gender				\$ -													
Not Reported	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	10,649,000	1%	\$ 16,363,000	1%	\$	98,294,000	7%	\$	260,260,000	21%	\$	231,726,000	19%	\$	389,851,000	20%
Female Owned more than 50%	\$	128,941,000	11%	\$ 154,046,000	11%	\$	167,473,000	12%	\$	122,707,000	10%	\$	138,680,000	11%	\$	191,671,000	10%
Male Owned	\$	1,033,968,000	88%	\$ 1,189,372,000	87%	\$	1,160,687,000	81%	\$	875,007,000	70%	\$	866,409,000	70%	\$	1,372,425,000	70%
Business Age																	
Existing or more than 2 years old	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	899,478,000	73%	\$	1,500,954,000	77%
New Business or 2 years or less	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	127,532,000	10%	\$	59,240,000	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	202,697,000	16%	\$	350,082,000	18%
Change of Ownership	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	7,108,000	1%	\$	43,671,000	2%
Veteran	\$	43,896,000	4%	\$ 43,268,000	3%	\$	28,611,000	2%	\$	21,479,000	2%	\$	13,432,000	1%	\$	50,347,000	3%
Rural	\$	153,472,000	13%	\$ 180,571,000	13%	\$	160,187,000	11%	\$	169,130,000	13%	\$	151,805,000	12%	\$	260,275,000	13%
Urban	\$	1,020,086,000	87%	\$ 1,179,210,000	87%	\$	1,266,267,000	89%	\$	1,088,844,000	87%	\$	1,085,010,000	88%	\$	1,693,672,000	87%
Export	\$	61,081,000	5%	\$ 51,259,000	4%	\$	30,228,000	2%	\$	16,190,000	1%	\$	8,623,000	1%	\$	28,365,000	1%
\$150K and Under	\$	17,015,000	1%	\$ 16,868,000	1%	\$	19,374,000	1%	_	14,219,000	1%	_	13,407,000	1%	_	17,938,000	1%
>\$150K - \$350K	\$	117,108,000	10%	\$ 114,301,000	8%	\$	119,492,000	8%	\$	110,724,000	9%	\$	87,851,000	7%	\$	136,819,000	7%
>\$350K - \$2M	\$	725,688,000	62%	\$ 722,456,000	53%	\$	802,913,000	56%	\$	708,282,000	56%	\$	688,356,000	56%	\$	1,130,481,000	58%
>\$2M	\$	313,747,000	27%	\$ 506,156,000	37%	\$	484,675,000	34%	\$	424,749,000	34%	\$	447,201,000	36%	\$	668,709,000	34%

<sup>\*</sup> All Activity illustrated above is as of 01/17 for each FY listed.

	2015		2016		2017		2018		2019		2020	
All 504	1,626		1,639		1,762		1,554		1,425		2,251	
Ethnicity												
All Minority	381	23%	384	23%	416	24%	370	24%	351	25%	532	24%
AMERICAN INDIAN	5	0%	4	0%	1	0%	4	0%	1	0%	2	0%
ASIAN OR PACIFI	185	11%	188	11%	240	14%	216	14%	179	13%	268	12%
BLACK	67	4%	61	4%	52	3%	31	2%	29	2%	52	2%
HISPANIC	124	8%	131	8%	123	7%	119	8%	142	10%	210	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	122	8%	137	8%	144	8%	216	14%	197	14%	359	16%
WHITE	1,123	69%	1,118	68%	1,202	68%	968	62%	877	62%	1,360	60%
Gender			-									
Not Reported	-	0%	-	0%	-	0%	-	0%	<del>-</del>	0%	-	0%
Female Owned 50% or less	17	1%	14	1%	151	9%	378	24%	345	24%	533	24%
Female Owned more than 50%	220	14%	246	15%	270	15%	185	12%	169	12%	310	14%
Male Owned	1,389	85%	1,379	84%	1,341	76%	991	64%	911	64%	1,408	63%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,129	79%	1,828	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	115	8%	52	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	177	12%	327	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4	0%	44	2%
Veteran	70	4%	76	5%	54	3%	44	3%	23	2%	68	3%
Rural	255	16%	274	17%	278	16%	270	17%	251	18%	407	18%
Urban	1,371	84%	1,365	83%	1,484	84%	1,284	83%	1,174	82%	1,844	82%
Export	68	4%	53	3%	25	1%	14	1%	8	1%	22	1%
\$150K and Under	151	9%	156	10%	173	10%	125	8%	115	8%	157	7%
>\$150K - \$350K	481	30%	457	28%	475	27%	443	29%	349	24%	559	25%
>\$350K - \$2M	892	55%	868	53%	961	55%	855	55%	819	57%	1,328	59%
>\$2M	102	6%	158	10%	153	9%	131	8%	142	10%	207	9%

<sup>\*</sup> All Activity illustrated above is as of 01/17 for each FY listed.

	2015		2016			2017		2018		2019			2020	
All Community Advantage	\$ 21,702,700		\$ 29,728,300		\$	\$ 33,735,000		\$ 38,750,100		\$ 30,197,900		\$ 29,6	75,800	
Ethnicity														
All Minority	\$ 7,207,700	33%	\$ 9,879,800	33%	Ş	\$ 12,053,500	36%	\$ 14,126,900	36%	\$ 10,294,100	34%	\$ 13,4	45,900	45%
AMERICAN INDIAN	\$ 325,000	1%	\$ -	0%	\$	\$ 405,000	1%	\$ 982,500	3%	\$ 625,000	2%	\$ 6	41,500	2%
ASIAN OR PACIFI	\$ 2,496,000	12%	\$ 2,261,800	8%	\$	\$ 3,924,500	12%	\$ 3,300,100	9%	\$ 1,756,500	6%	\$ 4,0	000,300	13%
BLACK	\$ 2,066,600	10%	\$ 3,376,600	11%	\$	\$ 2,976,800	9%	\$ 4,629,600	12%	\$ 3,867,500	13%	\$ 4,9	941,000	17%
HISPANIC	\$ 2,320,100	11%	\$ 4,241,400	14%	\$	\$ 4,747,200	14%	\$ 5,214,700	13%	\$ 4,045,100	13%	\$ 3,8	863,100	13%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$	<b>\$</b> -	0%	\$ -	0%	\$ -	0%	\$	-	0%
UNDETERMINED	\$ 1,082,500	5%	\$ 1,712,000	6%	\$	\$ 1,477,800	4%	\$ 4,049,300	10%	\$ 3,410,700	11%	\$ 3,5	27,500	12%
WHITE	\$ 13,412,500	62%	\$ 18,136,500	61%	\$	\$ 20,203,700	60%	\$ 20,573,900	53%	\$ 16,493,100	55%	\$ 12,7	02,400	43%
Gender			\$ -		Ş	\$ -				\$ -		\$	-	
Not Reported	\$ -	0%	\$ -	0%	\$	\$ -	0%	\$ -	0%	\$ -	0%	\$	-	0%
Female Owned 50% or less	\$ 3,461,100	16%	\$ 4,180,300	14%	\$	6,280,500	19%	\$ 6,640,100	17%	\$ 5,479,400	18%	\$ 4,0	69,800	14%
Female Owned more than 50%	\$ 6,812,900	31%	\$ 9,130,500	31%	\$	9,350,300	28%	\$ 10,942,900	28%	\$ 8,818,900	29%	\$ 7,9	75,100	27%
Male Owned	\$ 11,428,700	53%	\$ 16,417,500	55%	\$	\$ 18,104,200	54%	\$ 21,167,100	55%	\$ 15,899,600	53%	\$ 17,6	30,900	59%
Business Age														
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$	\$ -	0%	\$ -	0%	\$ 12,105,500	40%	\$ 11,7	30,700	40%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$	\$ -	0%	\$ -	0%	\$ 3,029,800	10%	\$ 3,4	31,600	12%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$	\$ -	0%	\$ -	0%	\$ 12,111,800	40%	\$ 11,3	321,500	38%
Change of Ownership	\$ -	0%	\$ -	0%	\$	\$ -	0%	\$ -	0%	\$ 2,950,800	10%	\$ 3,1	92,000	11%
Veteran	\$ 1,537,900	7%	\$ 2,122,100	7%	\$	\$ 2,546,400	8%	\$ 4,274,000	11%	\$ 2,649,500	9%	\$ 2,9	43,300	10%
Rural	\$ 2,627,700	12%	\$ 3,018,700	10%	\$	\$ 3,863,100	11%	\$ 5,292,900	14%	\$ 2,814,200	9%	\$ 4,8	30,400	16%
Urban	\$ 19,075,000	88%	\$ 26,709,600	90%	\$	\$ 29,871,900	89%	\$ 33,457,200	86%	\$ 27,383,700	91%	\$ 24,8	345,400	84%
\$150K and Under	\$ 11,420,600	53%	\$ 18,285,100	62%	\$	\$ 20,175,200	60%	\$ 18,044,000	47%	\$ 14,631,400	48%	\$ 13,1	31,700	44%
>\$150K - \$250K	\$ 10,282,100	47%	\$ 11,443,200	38%	\$	\$ 13,559,800	40%	\$ 20,706,100	53%	\$ 15,566,500	52%	\$ 16,5	44,100	56%

<sup>\*</sup> All Activity illustrated above is as of 01/17 for each FY listed.

	2015		2016		2017		2018		2019		2020	
All Community Advantage	161		245		263		281		220		215	
Ethnicity												
All Minority	62	39%	87	36%	92	35%	100	36%	80	36%	94	44%
AMERICAN INDIAN	3	2%	-	0%	3	1%	6	2%	3	1%	8	4%
ASIAN OR PACIFI	21	13%	18	7%	26	10%	22	8%	16	7%	27	13%
BLACK	16	10%	33	13%	28	11%	36	13%	29	13%	34	16%
HISPANIC	22	14%	36	15%	35	13%	36	13%	32	15%	25	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	8	5%	12	5%	14	5%	27	10%	24	11%	28	13%
WHITE	91	57%	146	60%	157	60%	154	55%	116	53%	93	43%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	25	16%	33	13%	-	0%	51	18%	41	19%	31	14%
Female Owned more than 50%	56	35%	78	32%	-	0%	84	30%	69	31%	63	29%
Male Owned	80	50%	134	55%	-	0%	146	52%	110	50%	121	56%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	91	41%	89	41%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	24	11%	26	12%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	87	40%	80	37%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	18	8%	20	9%
Veteran	10	0%	17	7%	20	8%	30	11%	21	10%	21	10%
Rural	18	11%	26	11%	33	13%	41	15%	23	10%	34	16%
Urban	143	89%	219	89%	230	87%	240	85%	197	90%	181	84%
\$150K and Under	117	73%	195	80%	204	78%	189	67%	150	68%	142	66%
>\$150K - \$250K	44	27%	50	20%	59	22%	92	33%	70	32%	73	34%

<sup>\*</sup> All Activity illustrated above is as of 01/17 for each FY listed.

		2015			2016			2017			2018			2019			2020	
All Microloans	Ś	11,560,982.93		Ś	12,685,609.02		Ś			Ś	16,014,788.35		Ś	18,127,287.96		Ś	17,341,421.86	
Race	<u> </u>	, , , , , , , , , , , , , , , , , , , ,		Ė	, ,		Ė	, , , , , , , , , , , , , , , , , , , ,		Ė	.,,		•			Ė	, , , , , , , , , , , , , , , , , , , ,	
All Minority	\$	3,137,248.67	27%	\$	3,895,387.59	31%	\$	4,305,149.13	29%	\$	4,354,682.48	27%	\$	6,932,694.00	38%	\$	6,311,102.64	36%
American Indian or Alaska Native	\$	29,352.91	0%	\$	94,000.00	1%	\$	107,400.00	1%	\$	108,698.37	1%	\$	121,470.00	1%	\$	130,000.00	1%
Asian	\$	911,940.62	8%	\$	932,476.18	7%	\$	946,075.67	6%	\$	943,533.76	6%	\$	1,728,934.43	10%	\$	1,256,619.64	7%
Black or African American	\$	2,155,955.14	19%		2,774,648.41	22%			22%		3,259,782.20	20%	\$	4,980,552.14	27%		3,895,092.92	22%
Multi Group	\$	40,000.00	0%	\$	94,263.00	1%	\$	14,600.00	0%	\$	42,668.15	0%	\$	88,987.43	0%	\$	907,468.95	5%
Native Hawaiian or Other Pacific Islander	\$	-	0%	\$	-	0%	\$	21,749.00	0%	\$	-	0%	\$	12,750.00	0%	\$	121,921.13	1%
Unanswered	\$	1,732,716.99	15%	\$	1,691,804.93	13%	\$	2,077,496.53	14%	\$	2,230,157.46	14%	\$	2,595,880.42	14%	\$	1,791,883.90	10%
White	\$	6,691,017.27	58%	\$	7,098,416.50	56%	\$	8,459,946.37	57%	\$	9,429,948.41	59%	\$	8,586,213.54	47%	\$	9,238,435.32	53%
Ethnicity																		
Hispanic or Latino	\$	1,884,160.18	16%	\$	2,081,167.33	16%	\$	2,088,763.72	14%	\$	2,081,087.42	13%	\$	2,209,953.94	12%	\$	2,225,254.75	13%
Not Hispanic or Latino	\$	8,850,352.27	77%	\$	9,460,459.33	75%	\$	11,205,669.91	75%	\$	12,167,806.81	76%	\$	13,689,665.33	76%	\$	13,514,335.83	78%
Unstated Ethnicity	\$	826,470.48	7%	\$	1,143,982.36	9%	\$	1,548,158.40	10%	\$	1,765,894.12	11%	\$	2,227,668.69	12%	\$	1,601,831.28	9%
Gender																		
100% Female Owned	\$	2,927,636.45	25%	\$	3,510,496.91	28%	\$	4,777,459.53	32%	\$	5,629,524.84	35%	\$	6,221,118.99	34%	\$	5,705,885.55	33%
51 - 99% Female Owned	\$	684,756.51	6%	\$	900,218.60	7%	\$	1,094,600.78	7%	\$	1,045,261.53	7%	\$	1,112,559.00	6%	\$	1,415,313.71	8%
< 51% Female Owned	\$	7,948,589.97	69%	\$	8,274,893.51	65%	\$	8,970,531.72	60%	\$	9,340,001.98	58%	\$	10,793,609.97	60%	\$	10,220,222.60	59%
Veteran																		
Non-Veteran	\$	8,954,827.33	77%	\$	8,949,115.84	71%	\$	11,116,870.64	75%	\$	12,588,005.84	79%	\$	14,284,097.23	79%	\$	14,175,205.05	82%
Service Disabled Veteran	\$	68,500.00	1%	\$	107,450.00	1%	\$	210,051.00	1%	\$	73,065.00	0%	\$	-	0%	\$	38,090.00	0%
Unknown/NotStated	\$	1,883,612.60	16%	\$	2,943,849.57	23%	\$	2,973,347.19	20%	\$	2,694,581.79	17%	\$	3,240,194.67	18%	\$	2,339,431.84	13%
Veteran	\$	654,043.00	6%	\$	685,193.61	5%	\$	542,323.20	4%	\$	659,135.72	4%	\$	602,996.06	3%	\$	788,694.97	5%
Rural	\$	2,789,672.93	24%	\$	3,003,341.30	24%	\$	3,004,037.42	20%	\$	2,980,450.81	19%	\$	3,993,846.08	22%	\$	3,590,616.38	21%
Urban	\$	8,771,310.00	76%	\$	9,682,267.72	76%	\$	11,838,554.61	80%	\$	13,034,337.54	81%	\$	14,133,441.88	78%	\$	13,750,805.48	79%
\$5K and Under	\$	946,905.85	8%	\$	1,010,308.07	8%	\$	1,098,988.64	7%	\$	1,184,128.74	7%		1,551,106.62	9%	\$	1,267,436.87	7%
>\$5K - \$15K	\$	2,711,449.66	23%	\$	2,832,532.46	22%	\$	3,560,059.32	24%	\$	3,786,933.92	24%	\$	4,158,987.14	23%	\$	3,231,807.62	19%
>\$15K - \$25K	\$	2,800,351.72	24%	\$	2,682,840.87	21%	\$	3,002,593.54	20%	\$	3,423,243.64	21%	\$	2,963,558.35	16%	\$	2,825,168.69	16%
>\$25K	\$	5,102,275.70	44%	\$	6,159,927.62	49%	\$	7,180,950.53	48%	\$	7,620,482.05	48%	\$	9,453,635.85	52%	\$	10,017,008.68	58%

<sup>\*</sup> All Microloan Activity illustrated above for is as of 12/31 for each FY listed. Activity is updated monthly on the week following the 8<sup>th</sup> of the month.

	2015		2016		2017		2018		2019		2020	<u> </u>
All Microloans	841		932		1,103		1,281		1,375		1,305	
Race												
All Minority	320	38%	394	42%	435	39%	529	41%	644	47%	649	50%
American Indian or Alaska Native	3	0%	7	1%	4	0%	5	0%	10	1%	5	0%
Asian	44	5%	53	6%	55	5%	53	4%	70	5%	79	6%
Black or African American	272	32%	330	35%	370	34%	464	36%	557	41%	488	37%
Multi Group	1	0%	4	0%	3	0%	7	1%	5	0%	72	6%
Native Hawaiian or Other Pacific Islander	-	0%	-	0%	3	0%	-	0%	2	0%	5	0%
Unanswered	129	15%	137	15%	202	18%	195	15%	228	17%	222	17%
White	392	47%	401	43%	466	42%	557	43%	502	37%	434	33%
Ethnicity												
Hispanic or Latino	150	18%	148	16%	170	15%	220	17%	229	17%	240	18%
Not Hispanic or Latino	651	77%	714	77%	787	71%	932	73%	1,007	73%	981	75%
Unstated Ethinicty	40	5%	70	8%	146	13%	129	10%	139	10%	84	6%
Gender												
100% Female Owned	292	35%	351	38%	459	42%	600	47%	641	47%	628	48%
51 - 99% Female Owned	61	7%	70	8%	61	6%	58	5%	60	4%	59	5%
< 51% Female Owned	488	58%	511	55%	583	53%	623	49%	674	49%	618	47%
Veteran												
Non-Veteran	665	79%	723	78%	820	74%	1,037	81%	1,112	81%	1,130	87%
Service Disabled Veteran	3	0%	5	1%	12	1%	4	0%	-	0%	4	0%
Unknown/NotStated	142	17%	169	18%	232	21%	194	15%	231	17%	135	10%
Veteran	31	4%	35	4%	39	4%	46	4%	32	2%	36	3%
Rural	152	18%	177	19%	174	16%	163	13%	195	14%	198	15%
Urban	689	82%	755	81%	929	84%	1,118	87%	1,180	86%	1,107	85%
\$5K and Under	318	38%	373	40%	421	38%	536	42%	594	43%	621	48%
>\$5K - \$15K	264	31%	278	30%	361	33%	389	30%	401	29%	316	24%
>\$15K - \$25K	133	16%	131	14%	143	13%	168	13%	148	11%	133	10%
>\$25K	126	15%	150	16%	178	16%	188	15%	232	17%	235	18%

<sup>\*</sup> All Microloan Activity illustrated above for is as of 12/31 for each FY listed. Activity is updated monthly on the week following the 8<sup>th</sup> of the month.